



DECKHAND® COMPETITIVE ADVANTAGES

The **DECKHAND®** by LaValley Industries offers a long list of advantages versus traditional material handling methods in terms of safety, operational efficiency, and total project costs:

	STRAPS & CHAINS	VACUUM LIFTS	DECKHAND®
OPERATION	2-4 PEOPLE	1-3 PEOPLE	1 PERSON
When it comes to working with straps and chains or vacuum lifts, both require extra manpower for positioning loads for final placement. DECKHAND® only requires one operator.			
PRODUCTIVITY	POOR	FAIR	EXCELLENT
While working with straps and chains or vacuum lifts require multiple workers, the DECKHAND® requires just one operator. Vacuum lifts are slower than DECKHAND® at moving and positioning loads.			
OVERALL SAFETY	POOR	FAIR	EXCELLENT
DECKHAND® eliminates workers and extra equipment in the vicinity of lifted loads. No matter the weather conditions, DECKHAND® offers positive grip and total control of loads, unlike vacuum lifts.			
LABOR COST	2-4 PEOPLE	1-3 PEOPLE	1 PERSON
DECKHAND® takes fewer personnel to get the job done, allowing reallocation to other project budgets.			
LOAD HOLDING	CONDITIONAL	FAIR	EXCELLENT
Load holding valves on DECKHAND® ensure that loads never drop, regardless of hydraulic pressure.			
LOAD CONTROL	POOR	POOR	EXCELLENT
DECKHAND® offers 360° powered control of loads in all directions. Vacuum lifts are free-swinging in one direction and cannot tilt pipe.			
LOAD PLACEMENT	CONDITIONAL	FAIR	EXCELLENT
DECKHAND® offers 360° powered control of loads in any direction, which allows for fast, accurate pipe, pole, mat, and rod placement without any ground assistance.			
TOTAL OWNERSHIP COST & ROI	MEDIUM	HIGH	LOW
When factoring in productivity gains, low cost of maintenance, improving safety for personnel, and equipment and labor budgets, the DECKHAND® has a proven low cost of ownership and high ROI.			
LOAD DAMAGE RISK	HIGH	MEDIUM	VERY LOW
Slings and straps can break, dropping or swinging loads into objects, causing material and equipment damage. Vacuum lifts can drop pipe unintentionally or swing pipe into objects.			



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LaValley Industries®

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